Message

From: SCHULZ, DANIEL R [AG/1000] [/O=MONSANTO/OU=EXCHANGE ADMINISTRATIVE GROUP

(FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=DRSCHU096]

**Sent**: 10/30/2015 9:31:39 PM

To: GOULD, STEVEN D [AG/1000] [/O=MONSANTO/OU=NA-1000-01/cn=Recipients/cn=116457]

Subject: Re: Tools to help you address local concerns about IARC and litigation claims with glyphosate

Thank you Steve. We keep sending the Novel and not thinking it may be intimidating to several. If this is too much, we may be unable to help:)

Sent from my iPhone

On Oct 30, 2015, at 2:43 PM, GOULD, STEVEN D [AG/1000] < @monsanto.com > wrote:

Nice short and to the point

Steve Gould

On Oct 30, 2015, at 5:23 AM, SCHULZ, DANIEL R [AG/1000] < @monsanto.com> wrote:

Sales Team,

This message is in response to recent requests for additional information to help you address concerns in your local market. I believe we all agree these are very unfortunate circumstances, but we also know that it is our job to join the conversation where appropriate.

Most of the recent inquiries I have received relate to the newspaper and radio campaigns about the litigation claims. Below is Monsanto's formal statement to help you address these questions:

While sympathetic to individuals experiencing health problems, including those alleged by the plaintiffs in these cases, we believe that glyphosate is safe for human health when used as labeled and that these suits are without merit. Glyphosate is not a carcinogen. Decades of experience within agriculture and regulatory reviews using the most extensive worldwide human health databases ever compiled on an agricultural product contradict the claims in the suits which will be vigorously defended.

Numerous regulatory and health agencies around the world have reviewed all relevant data on glyphosate several times over the last 30 years. All current regulatory clearances for glyphosate around the world are based on data that is beyond reproach. Regulatory studies on glyphosate are conducted in full accordance with strict regulatory requirements, international guidelines and Good Laboratory Practices. The claim that the registration of glyphosate is based on manipulated information is baseless and unfounded.

I have also attached a flyer that includes Key Facts about Glyphosate. Please use and share this document where appropriate. Again, I want to thank each of you for your commitment to Monsanto and helping protect our farmers' freedom to operate.

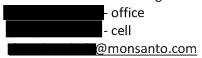
If you are looking for additional information, we continue to update <a href="www.monsanto.com/glyphosate">www.monsanto.com/glyphosate</a> with the most current information.

Best Regards,



## Dan Schulz

Roundup Marketing Manager Monsanto - US Marketing



<KeyFactsGlyphosate.pdf>